



CPMS Services, LLC dba Essential Resource Management
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ABOUT ERM

CPMS Services, LLC dba Essential Resource Management is an **Economically Disadvantaged Woman Owned Small Business and Small Disadvantaged Business**, headquartered in Sacramento, CA and registered as a Limited Liability Company in the State of California. We provide a full spectrum of program and project management consulting services and bring over 30 years of real estate experience. Additionally, through our various partnerships, we offer the 8(a), service-disabled veteran, and Hubzone owned certifications. Our team has managed inventory valued in excess of \$200 million and handled the process from formation to the completion.

ERM CERTIFICATIONS

- CAGE CODE: 7WTQ8
- UEI: UXH3SYFKP347
- DUNS NUMBER: 080775512
- SBA WOSB
- SBA EDWOSB
- SMALL BUSINESS ENTERPRISE/MICRO
- WMBE
- SMALL DISADVANTAGED BUSINESS

ABOUT ERM CHIEF EXECUTIVE OFFICER

Sheila Moody is the CEO and Founder of ERM. Ms. Moody is a Silicon Valley native and brings over 18 years of experience in real estate and property management. She also holds a Bachelor of Science degree in Computer Science and has an extensive background in Information Technology Senior Management, and Software Engineering (IBM). Ms. Moody's previous experience as a Senior Software Engineer with IBM and an IT Manager with the University of California has allowed her to leverage her experience in building ERM's capacity and growth. She has developed the high sensory skills and refined attributes that propel her to overcome challenges without breaking her stride.

MANAGEMENT TEAM

Ms. Sheila Moody, CEO/Founder
Ms. Zoritha Thompson, Director of Program Operations
Ms. Kesha Moody, Director of Facilities Management

CORE CAPABILITIES

Information Technology

- Infrastructure & Systems Design Services
- Help Desk Support
- Audio/Visual Services
- Application & Web Development
- Database Administration
- System Integration & Analysis
- Quality Assurance

Real Estate Services

- Mortgage Loan Brokers
- Offices of Real Estate Agents and Brokers
- Offices of Real Estate Appraisers
- Appraisal Review
- Lessors of Other Real Estate Property
- Site/Portfolio Valuation/Disposition
- Asset Management
- Real Estate Marketing (Sales)

Facilities Management

- Facility Support Services
- Field Service Management
- Property Preservation
- Janitorial & Custodial
- Operations & Maintenance
- Landscaping & Grounds Maintenance
- HVAC/Electrical/Plumbing
- Compliance & Quality Control
- Security Management
- Pest Control

General Management & Administrative Consulting

- IT Solutions
- Program and Project Management
- Strategic Planning
- Process Improvement
- Professional Development
- Curriculum Development & Training
- Staffing Support Services
- Management & Operations Support
- Logistical Services
- Human Resources Management
- Financial Cost Management

ERM TEAM'S PAST PERFORMANCE - CONTRACTS

TEAM PAST CONTRACTS

Federal Home Loan Mortgage Corporation (FHLMC) - Asset & Facility Support Services - Responsible for the physical management of the property (grounds maintenance, regular maintenance and emergency repairs) for over 500 sites.

Federal National Mortgage Association (FANNIE MAE/GSE) 1991-2010 - Asset & Facility Support Services - Responsible for the physical management of the property, which includes grounds maintenance, regular maintenance and emergency repairs for over 500 sites.

University of CA Davis Medical Center – I.T. Project Management - Project manager for the software deployment to 14,000 employees; Included application presentations, deployment, training, and support. Managed team of 10 employees, responsible for 100+ Windows and AIX servers, and provided support to 14,000+ customers for 12 years. Maintained a consistent 99% up time by implementing disaster recovery and fault tolerance plans

Kaiser Permanente – I.T. Project Management - Project manager for the implementation of company-wide software deployment to 800+ employees. Performed System Administrator duties; Designed and developed more than 10 IBM Lotus Notes databases

TEAM PAST CONTRACTS, Continued

Army Corp Of Engineers - Relocation of Employees

TEAM CURRENT CONTRACTS

Contract: Housing & Urban Development (HUD)
Prime Contractor: BLB Resources - Asset & Facility Support Services - Prime Contractor: BLB Resources
Responsible for the oversight of physical management of the property, which includes grounds maintenance, regular maintenance and emergency repairs for over 200 sites.

Contract: VA
Prime Contractor: Vendor Resource Management ID # VA798-11-RP-0148 - Asset & Facility Support Services
Responsible for the oversight of physical management of the property, which includes grounds maintenance, regular maintenance and emergency repairs for over 200 sites.

Contract: HUD
Prime Contractor: National Division of NAREB (NID) - Training/Counseling Services & Facilitation of Workshops

PARTIAL LIST OF CLIENTS

- IBM
- University of CA Davis Medical Center
- Kaiser Permanente
- Federal National Mortgage Association (FNMA)
- Federal Home Loan Mortgage Corporation (FHLMC)
- U.S. Dept of Housing and Urban Development (HUD)
- U.S. Dept of Veterans Affairs (VA)
- Army Corp of Engineers

NAICS CODES

Primary: 541611 Administrative & General Management

- 531210 Offices of Real Estate Agents and Brokers
- 522310 Mortgage Loan Brokers
- 531190 Lessors of Other Real Estate Property
- 531320 Offices of Real Estate Appraisers
- 531390 Real Estate Related Services
- 541612 Human Resources Consulting Services
- 541618 Management Consulting Services
- 541990 Professional, Scientific, and Technical Services
- 561210 Facilities Support Services
- 561720 Janitorial Services
- 561730 Landscaping Services
- 561920 Event Planning